The Official Publication of ALOA—An International Association of Security Professionals



May 2007

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In Page

Hurricane Katrina Follow-Up

Election Ballot INSIDE

PLUS!

Greg Perry on How To Handle a "Major"

ALOA 2007 Elections!

and More!



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The following are coverages typically included in our business auto policy that might be important to you as a business owner:

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- Protects you if you are legally responsible for injuries and damages arising out of the ownership, maintenance, or use of business vehicles.
- Cost is based on several factors, including garage location, type and use of vehicle, and the violation and accident activity of your drivers.
- Additional Insured coverage may be required when you contract with governmental agencies or bid on local commercial jobs.
- Generally not available on a personal auto policy.
- Usually is no charge to add an insured to a Commercial Auto policy.

Hired Auto coverage

- Provides liability coverage for those vehicles you rent, hire or borrow for business use.
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310-575-5027

presidential viewpoint



Dear Members,

This past month, your Board of Directors had its Spring Meeting in Phoenix; the meeting was held over Saturday and Sunday. The new Policy Governance Class was reviewed. This is a two day class required for all new board members and is broken down into four units which can be taken separately. Of course, anyone can take all or part of the class, if they want to explore how the board operates, or even glean new ideas for their chapter or affiliate. Many of the procedures can benefit local associations across the spectrum.

Yet, another item, the board was pleased to see, was the strategic plan for increasing our membership and membership recognition. Most of this plan was presented by Ellen McEwen, our newest staff member in the Dallas office.

I attended the Fiftieth Anniversary Convention of the California Locksmiths' Association in Long Beach at the end of April. I presented to John Brueggeman, President of CLA, a plaque commemorating this momentous occasion. Greg Parks, Ellen McEwen and I manned the ALOA booth for the busy show.

In the middle of May, I will be attending the European Locksmith Federation's Convention in Riga, Latvia. While I am there, I will attend ELF's board meeting and present a short report on the state of locksmithing in the states. Our Executive Director, Bill Gibson, will be in China attending the Fifth Anniversary of the China Locksmith Association. Then in June, I will be at the headquarters on the 8th for the special election meeting and review the final checklist for our convention in July.



In closing...Be a life-long student. Strive to learn something new every day. By this I mean, any new something, not just locksmithing. By exercising our minds, we make them strong. By exercising our volunteering spirit, our associations become stronger. Don't forget to pay homage by VOTING for those who are volunteering to serve our association. Their strength and determination will carry ALOA onward and upward.

Take 'er easy!

Sincerely, Robert E. Mock



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KATRINA FOLLOW-UP

10 Like the Phoenix Rising

One year ago Jim made the trip to the Golf Coast to survey the damage to his hometown. See what has changed today. by Jim Hancock

¹⁴ Cyberlock: Surviving Katrina

Read how Cyberlock electronic lock cylinders were put to an extreme test during Hurricane Katrina.

16 Member Survey

Here's our chance to influence changes within the Associated Locksmiths of America. Complete the survey and win!



How to Handle a "Major"

Greg Perry shows you how you can handle a Major Safe. *by Greg Perry, CML, CPS*

28

ALOA 2007 Elections

It's that time of year again. Don't forget to vote!

AD INDEX

Allstate	Inside Front Cover
Fax on Demand	1
Promet	
ALOA 2007	7
American Security Prod	ucts11
Videx	
Ben Jim	17
Inkas	
IR	
Turn 10	
Clearstar	
A&B	
Bianchi	
ALOA Member Recruitm	ent32
Ultralift	
Locksmithing UNL	
A&B	
Coast Safe & Lock	
РВР	
HL Flake	41
ALOA President's Club	
SAFETECH 2008	
LetroTruck	
Jet Hardware	
Door Jam Armor	Inside Back Cover
CCL	Back Cover

Departments

Presidential	Executive5	Calendar8	Classified	Legislative
Viewpoint2	Applicants6	Core9	Associate	
			Members 36	

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X

Volume 53, Issue 5



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Additional contact information for the ALOA Board is available on the ALOA websitewww.aloa.org or by contacting the ALOA office at 3500 Easy Street; Dallas, TX 75247; (800)532-2562; FAX (214)819-9736; e-mail aloa@aloa.org.

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Mission Statement: The Associated Locksmiths of America, Inc. is dedicated to enhancing the professionalism, education and ethics among locksmiths and those in related sectors of the physical security industry. With approximately 10,000 members in the United States, Canada and the freeworld, ALOA is poised to help members obtain the knowledge, the strength, and the confidence to perform their role in the physical security field with pride and dignity. But it is only through active involvement and participation that ALOA can fully achieve its potential-and can help members to achieve theirs.

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Allen Isaacs

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Barrigada Jaime Benavente

These applicants are scheduled for clearance as members of ALOA. The names are published for member review and comment within 30 days of this Keynotes issue date, respectively, to ensure applicants meet standards of ALOA's Code of Ethics. Protests, if any, should be addressed to the Membership Department and must be signed. Active Membership applicants (a) have worked in the industry two or more years. Allied Membership (AL) applicants are not locksmiths, but work in a security-related field. Apprentice Membership (AP) applicants have worked in the industry less than two years.

K



Start Your Engines!

This year, with a great location and a schedule chock-full of exciting classes and events, we are pulling out all the stops to celebrate the ALOA Convention and Security Expo in Charlotte, North Carolina.

Having built an international reputation among locksmiths as a powerful resource to explore industry innovation and form industry alliances, ALOA 2007 is the ideal place to learn, network or to showcase your security-related business on the show floor.

This year weve thought of everything from an exciting location to a comfortable hotel and a convention center that is equipped to handle your every need. The exhibit hall promises to be overflowing with the latest technology and new merchandise.

july 22–29, 2007 charlotte, north carolina



aloa convention and security expo 51st ANNUAL

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upcoming events

MAY	5/1 Counter Days • www.doylesecurity.com 5/16 Doyle University Minneapolis, MN Doyle Security Products For more info www.doylesecurity.com	5/4-6 Wyoming Locksmiths Assc. Trade Show Casper, Wyoming Jim O'Grady • 307-234-5932	5/18-20 ELF Convention 2007 • Riga, Latvia European Locksmith Federation Exhibition - Social events -Education www.elf2007.com • ruta.reinika@prplus.lv
JUNE	6/6 Counter Days • Minneapolis, MN Doyle Security Products RCI with Mark Schrantz • www.doylesecurity.com	6/20 Doyle University Minneapolis, MN Doyle Security Products For more info www.doylesecurity.com	6/23 VLA Meeting & Class Charlottesville, VA Contact: Elliot Paul Conner email: va_locksmith@verizon.net
JULY	7/22-29 ALOA '07 Convention & Security Expo Charlotte, NC Associated Locksmiths of America convention@aloa.org www.aloa.org/convention	7/11 Counter Days • www.doylesecurity.com	
AUG	**** July, August, and September there will be no Do Classes will resume after the September Trade St	ow. Doyle Se Doyle Se Mystic L	nnual Trade Show & Education • Prior Lake, MN ecurity Products ake Casino ylesecurity.com

September 14-15, 2007

Minneapolis, MN • Doyle Security Show

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UPCOMING ACE CLASSES

May 5, 2007		September 14-15, 2007	Minneapolis, MN • Doyle Security Show For a complete listing contact: Kristina Larsen • 612-521-6226 • www.doylesecurity.com
	Roseville, Michigan • Locksmiths Security Association Small Format IC w/L38 PRP Marc A. Dearing, CRL • 810-244-4038	September 15, 2007	Roseville, MN • Locksmiths Security Association Intermediate Auto Lock Servicing w/L03 PRP Marc A. Dearing, CRL • 810-244-4038/mkdearing@comcast.net
May 7 - 12, 2007	Dallas, Texas • ALOA Training Center Six-Day Basic Locksmithing Course ALOA Education • education@aloa.org 800-532-2562×104	September 19-21, 2007	Sturbridge, MA • Yankee Security Convention For a complete listing contact: Stephen McKinney 800-209-8266 • www.yankeesecurity.org
May 14 - 17, 2007	Seattle, Washington • KDL Hardware Show Basic, Intermediate and Advanced classes available For more info contact: Julie Pilgrim, 800-926-7716		G PRP Sittings
May 17-19, 2007	Dallas, Texas • ALOA Training Center 3-Day Automotive Locksmith Course	5/6/07	Sunday 8:00am • Great Falls, MT • Fred Martin, CRL Montana Chapter of ALOA • 406-642-3961
	ALOA Education • education@aloa.org 800-532-2562x104	5/12/07	Saturday 1:00pm • Dallas, TX • ALOA Certification ALOA Training Center • education@aloa.org 800-532-2562x104
June 14-15, 2007	Reno, Nevada • Clark Security Products Basic Safe Lock Servicing, Transponder Technology	5/19/07	Saturday 5:30pm • Seattle, WA • Julie Pilgrim KDL Hardware Show • 800-926-7716
June 16-17, 2007	Joan Emrick • 858-9746737 Birmingham, Alabama • Alabama Chapter of ALOA Basic Electricity & Electronics w/L-13 PRP	6/2/07	Saturday 9:00am • Largo, MD • Ed Korenge Maryland Locksmith Association & NPALIPGCC
	Installing & Servicing Access Control Dallas Brooks • 334-826-8990	6/5/07	ed@1stinhardware.com • 410-646-9900 Saturday 9:00am • Baltimore, MD • Ed Korenge
June 22-24, 2007	Ft.Wayne, Indiana • Northern Indiana Chptr of ALOA PRP Exam, Domestic Auto w/L-03 PRP, Foreign Auto w/L-04 PRP	6/8/07	Maryland Locksmith Association • 410-646-9900 ed@1stinhardware.com
July 14, 2007	Jeremy Rodocker CML, CPS • rodockers@hotmail.com 260-459-1500	0/8/0/	Friday 8:00am • Dallas, TX • ALOA Certification ALOA Training Center • education@aloa.org 800-532-2562x104
	Kansas City, Missouri • Missouri-Kansas Locksmith Association Transponders the Complete Story Bob Turner • 816-525-5522	6/17/07	Sunday 8:00am • Sparks, NV • Joan Emrick Clark Security Products • joan.emrick@clarksecurity.com 858-974-6737
July 14, 2007	Norfolk, Nebraska • Nebraska Chapter of ALOA Advanced Topics in Master Keying w/L-31 PRP Elmer Howard • safeman@cox.net • 402-676-8973	7/27/07	Friday 6:00pm • Charlotte, NC • ALOA Certification ALOA 2007 Convention • education@aloa.org
July 22-29, 2007	Charlotte, North Carolina	8/25/07	800-532-2562×104
	ALOA 51st Annual Convention & Security Expo 70 Full Day Classes • 35 Half Day Classes	6725707	Saturday 1:00pm • Dallas, TX • ALOA Certification ALOA Training Center • education@aloa.org 800-532-2562x104
August 20-25, 2007	& Evening Seminars • ALOA Education • education@aloa.org 800-532-2562x101 • www.aloa.org Dallas, Texas • ALOA Training Center	9/14/07	Friday 8:00am • Dallas, TX • ALOA Certification ALOA Training Center • education@aloa.org
	Six-Day Basic Locksmithing Course ALOA Education • education@aloa.org 800-532-2562x104	9/16/07	800-532-2562x104 Sunday 8:00am • Anaheim, CA • Joan Emrick Clark Security Products • joan.emrick@clarksecurity.com 858-974-6737
August 24-25, 2007	Montgomery, Alabama • Alabama Chapter of ALOA Exit Devices & Exit Alarms w/L-16 PRP Complete Door & Door Closers w/L-05 PRP Dallas Brooks • 334-826-8990	9/22/07	Saturday 9:00am • Sturbridge, MA • Steve McKinney Yankee Security Convention • info@yankeesecurity.org 800-209-8266
September 5-8, 2007	Dallas, Texas • ALOA Training Center Four-Day Time Lock Servicing Course ALOA Education • education@aloa.org 800-532-2562x104	9/23/07	Sunday 10:00am • Farmington, NM • 505-632-6641 Association Locksmiths of New Mexico Wayne Wilkins, CRL • classicrez@yahoo.com
September 11-15, 2007	Anaheim, California • Clark Security Products Safe Lock Manipulation, Safe Lock Servicing, Transponder Servicing • Joan Emrick • 858-9746737	Contact the ALC of classes and	DA Education Department for a list training offered in-house.



HOBOKEN LOCK WINS U.S.S. CONSTITUTION



Al Van Alstyne, owner of Hoboken Lock on Washington Street, in Hoboken, N.J., won a \$2,000 replica of the U.S.S. Constitution as part of a sales promotion jointly sponsored by Accredited Lock of Secaucus, N.J. and CCL Security Products, Wheeling, IL, a division of The Eastern Company.

Each time Hoboken Lock picked up a shipment of CCL Security Products from Accredited Lock, they were eligible to deposit a numbered ticket in a secure drop box at the CCL display in the Accredited Showroom. The U.S.S. Constitution replica was on display during the months ofFebruary and March, 2007.

The replica is a 1:60 scale model of the U.S.S. Constitution made from teak, mahogany, oak, rosewood and ash. It was handmade from scratch using original engineering drawings of the warship. The Constitution is enclosed in a glass case to preserve its beauty.

The U.S.S. Constitution was presented to Mr. Van Alstyne, by Ron Weaver, president and CEO, of Accredited Lock. After the presentation, Weaver told Arthur Lefkowitz, CCL Representative in New Jersey, and the person who developed the promotion, that he was happy for Al Van Alstyne, but sorry to see the ship leave his display area. "It was one of the nicer promotions I have been associated with. A very unique prize which created a lot of attention."

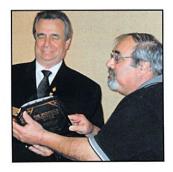
The actual U.S.S. Constitution, also known as "Old Ironsides" was commissioned in 1794. The Frigate survives today at Boston Harbor and is open to the public. It sails the Boston Harbor every Fourth of July.

IN PASSING...

Steve Brown, CML, ALOA Member since 1978 and lifetime member of the Maryland Locksmiths Association passed away on March 17, 2007. We will miss Steve and the positive energy he brought to the Locksmithing Industry. Even when he was sick with cancer he still found the time and energy to help the Maryland Locksmith Association in many ways.

CONGRATULATIONS!

Charles W. Gibson, CAE, celebrated 15 years with the Associated Locksmiths of America. The Board of Directors celebrated this occassion with a cake and a thoughtful gift.



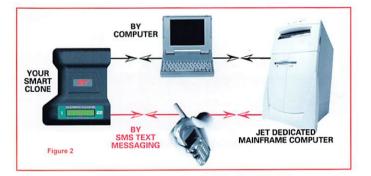
MANNING THE TABLE

Board Secretary Soderland was manning an ALOA table as a service to members attending the Clark Security Education event and trade show in Chicago. PRP exams were administered at the conclusion of the event, which is held annually in March.



CLONE ENCRYPTED KEYS

The new JET SMART CLONE + CRYPTO UPDATE will now quickly duplicate all Texas Instruments (TI) CRYPTO keys. All existing Jets Smart



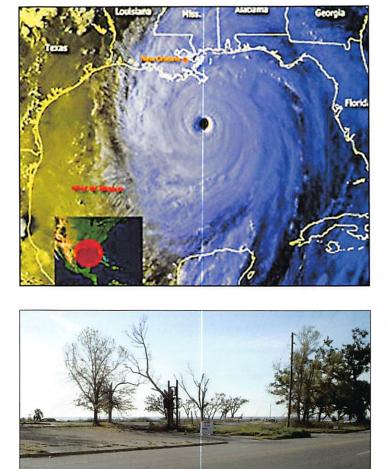
Clone machines can be immediately updated with the CRYPTO software package. There is no need to return the device to the factory for updating. Jet now offers the SCH-2 Transponder Key Bow with 10 blades covering over 100 of the most-popular TI-encrypted system automobiles. This system uses a computer connected to the Internet or a Cell Phone with SMS TEXT messaging. Full details may be seen at: www.jetkeys.com. Catalogs are available from your favorite Jet Distributor or by writing: Jet Hardware Mfg. Corp., 800 Hinsdale Street, Brooklyn, NY 11207.

NJMLA FLEA MARKET • JUNE 10, 2007 • 9a-1p

North Jersey Master Locksmith Association 13th Annual Locksmith flea market. Tables are available for \$45. Buy, sell or trade. New or old; dead stock or overstock, they are all here. Each year there is a large selection of items including but not limited to: deadlocks, doorknobs, ic cores, panic bars, keyblanks, machines, books, manuals. You name it, we probably have it! For more info call Jeff Sitar (973) 777-0620 or Nick Hart(201) 944-7547.

Like the Phoenix Rising

by Jim Hancock, CPL



Hancock Lock & Key



Beauvoir

One year. It has been twelve months since I made my trip to the Gulf Coast to survey the damage to my hometown, Gulfport Mississippi, and the surrounding areas in the wake of Hurricane Katrina. 365 days ago, my relatives living on the coast told me to stay in Texas, do not come home, its not the same. But I was determined to see for myself. After all, I had survived Hurricane Camille in 1969, at the time the worst storm to hit the United States on record. The storm that we all swore would never be repeated in our lifetime. Once I arrived in Gulfport in the spring of 2006, I was devastated. The carnage left by the storm, the lives lost, the childhood locations damaged or destroyed was almost too much to bear. As I wrote that article one year ago, it was very therapeutic. And the more I wrote, the more I remembered the resilience of the people there and was sure that they would recover and things would be better than before. So it was with this thought in mind that I decided to return to Gulfport and check the progress, looking for a happy ending to a sad chapter.

As I drove through South Mississippi, the thing that struck me first was the lack of trees. Prior to Katrina, all along Interstate 10, trees were in abundance on both sides of the highway and so thick that you literally could not see daylight among them. A year ago, the trees still existed but a good majority were broken and twisted and leaning severely enough that the roots came through the top soil. Today, there are stretches of I-10 that have no trees beside the road and the foliage is so thinned that you can see through to secondary tree lines hundreds of yards from the roadway. The other thing that strikes me is the lack of green. Usually this time of year, the leaves on most of the trees are turning a vibrant green and the needles of the pine trees are almost always that same shade. Now, the coloration is sporadic. The intensive concentration of salt water heaped upon these trees during the storm from blowing water and rain has everything a lovely shade of 70's earth tone brown.

But there are signs of recovery here. A year ago, all of the highrise billboards along this stretch of Interstate looked like a mangled, tangled mess of steel and paper, a tinker toy experiment gone horribly awry. Now those same billboards contain signs advertising the return of casino's both old and new, restaurants and mercantile establishments. All with an uplifting message of rebuilding and recovering. Already this trip is yielding some positive feelings.

The first stop I make is at the corner of 25th Avenue and 19th Street at the location of Pete's Electric, the company where my grandfather learned locksmithing. Back in 2006

ESL10XL

ESL20XL

AMSEC

BETTER THAN EVER!

2 ABC

> 5 JKL

8 TUV

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1

3 DEF

> 6 MNO

9 wxy

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AMSEC has been a pioneer in the electronic lock market. The **NEW ESLXL SERIES LOCKS** offer unrivaled value in electronic safe access.

The ESL10XL and ESL20XL series are better than ever offering proven protection with the best blend of features and functions. The ESLXL Series offers an attractive metal die-cast keypad housing with an alpha-numeric slanted keypad and an enhanced battery retention compartment. The ESL10XL is available in polished brass, polished chrome or matte black finish. The ESL20XL comes standard with a matte black finish.

The ESL10XL is a basic electronic lock for home and office applications. The ESL20XL offers advanced features necessary for commercial applications.



ESL10XL

- » Electronics are sealed to prevent possible moisture related failures.
- » 15-minute Penalty Lockout after four incorrect entries.
- » Patented dead-latched lock design with an internal relock device for maximum security.
- » Lock "auto-locks" when boltwork is thrown
- » Slam Bolt version for locker applications.
- » Factory Reset Combination for solving lost combinations.
- » Audible beep and flash from every key-stroke.
- » Optional AC Power transformer.

ESL20XL / Additional Features

» Time Delay Mode: Delays can be set from 1 to 99 minutes.
 » Multiple User Mode: One Master Code and eight User Codes

- are available with full supervisory control and user management. » Dual Control Mode: The lock can be programmed to
- require two combinations to open for added security.
- » Armored Car Override: Allows an armored car service to bypass Time Delay.
- » External A/C Power: Provides power for unlimited use with battery power as backup.
- » Control Port: Turn the ESL20XL on/off with an Access Manager, Alarm System or other device.

AMSEC is not responsible for typographical errors

right to update product as

when I visited, all that remained of what must have been about a 7000 square foot building was a pile of wood and metal on a concrete slab. One end of the building was totally down while the other remained upright but unstable. Today, there is nothing but a vacant lot. (pic - Pete's Slab) Not even a small remnant of what once was. However, across the street I notice a small block building. On the sign, "PETE'S ELECTRIC". (pic – New Facility) The owners have taken the hand dealt them and moved on. They have moved their operation into a much smaller building but have remained close to the location they have occupied for so many decades, thus remaining easy for their customers to locate. Business, and life, goes on. Will they rebuild on the empty lot, probably. Will they let Katrina and its aftermath shut them down, absolutely not. Recovery continues.

Next stop, the location of Hancock Lock and Key, the last vestige of the family business started by my grandfather. Though no one in the immediate family has been involved in its operation in recent years, it still has a special meaning to us because obviously it was the beginning of a lifelong career for almost everyone in my family. All of my uncles, some aunts, step brothers, half brothers, cousins, nieces, possibly even the family pets have been locksmiths at some point or another because of this little company. When last I visited, all that remained was a couple of columns from the roof support, a lot of debris and a slab. I am told keys and lock parts and even a safe were found scattered over several blocks after the storm. Today, virtually nothing remains. Just a slab with a few trees around it, (pic – Hancock Lock and Key) and appropriately enough, a sign advertising demolition and debris removal. If you look at the tree just to the left of the slab, during the height of the storm, the surge from the gulf which is about ? mile in the background and 10 feet below the slab level, was up near the top of the tree. That's over 25 feet of water with waves crashing in another 10-12 feet above that. Just unbelievable.

But out of this rubble again rises hope. About 200 yards from where the shop once stood, amid all the barren land, is a house under construction.(pic – house on pilings) It is being built on pilings to comply with new ordinances required for building along the coast line, but the bottom line is that it is being built. Another resurrection.

I drove down Highway 90 along the beach looking at the places where the once majestic antebellum homes stood. The stately mansions that had endured so many storms and hurricanes over decades and even centuries were now gone. Some of the most historic homes in the country like Beauvoir, the last home of Jefferson Davis, the President of the Confederacy. (pic – beauvoir pre) A beautiful piece of history and architecture, open to the public for visits. Now (pic – beauvoir) just broken and twisted wood. Then there was Boggsdale. It had stood for over a hundred years and was the home of Robert Boggs, the writer and artist. Also



Downtown



Pete's Electric



The Beach

part of this historic family was Statesman Hale Boggs and National News Correspondent Cokie Roberts. (-pic – boggsdale)

Downtown Gulfport shows the contrast vividly of what things looked like immediately after the storm as well as how far they have progressed in a relatively short time. Downtown still shows the ravages of the high water and deadly winds. (pic - downtown 2). There are many office buildings like this old structure which housed law firms and realty agents, that are still boarded up and vacant. (pic - downtown) If you look closely at the brick you can still see the water line about three feet below the upper floor windows. Just two blocks away is where the First Baptist Church stood. Last year the sight of the church was something to behold. (pic - First Baptist) Today all that remains is the steeple, awaiting a rebuild so it may be placed back atop. (pic – steeple) A little further up the beach from the old Church lot is an all too familiar sight, the FEMA trailer.(pic - FEMA) The occupants of this trailer are struggling with the rebuilding process like many along the coast due to insurance delays and shortages of materials. The lot and slab that the trailer is sitting on is valued at \$600 thousand dollars and is still mortgaged. You have to love red tape. The lot next door shows the contrast. This house was completed about 3 months ago. (pic - new house) Just a few blocks away is the new Island View Casino and Resort. (pic - new casino) Truly a testament to the resilience of the coastal residents. Not much more than a year ago the same area along Highway 90 looked like this. (pic – beach after)

And lastly, the thing you notice the most is the beach itself. (pic – beach) The calm smooth waters of the gulf, nice breeze, white sand. This is the way I remember Gulfport and the coastal areas the most as do most that have visited. This is also the most lasting image from my recent visit because all of the water born debris that lay on the sand beach and highway, all the debris floating in the water, the trees and limbs sticking up from the water, all gone. The beach looks exactly the way in did pre-Katrina. The way it has looked as long as I can remember. It is still hard to see the calm gulf waters and image it causing the damage that it caused.

The trip proved again to be therapy for me and my family. I did not want the images left by the news coverage and by my last trip to be with me as the way I remembered "home". Just as after Hurricane Camille in 1969, the Coastal residents have proven that though they may be knocked down by disasters, they will not allow them to keep them down. Like the Phoenix rising from the ashes, the coast is experiencing a rebirth.





Steeple

After the damage of hurricane Katrina had been assessed, ALOA took action by constructing a website completed dedicated to helping those who lost their livelihood. Many of our members in the affected areas lost their shops and tools, and many of them lost their homes. This website offered a point of contact for members all over the country to offer assistance to those who needed it most. More than 30 companies and individuals logged on to offer employment. Others offered both employment and housing and some offered equipment and tools. Along with jobs and housing, many of our members took advantage of our online donation system to give monetarily.

In light of the response to this disaster, ALOA has decided to make this an ongoing effort to provide relief for those members who face unexpected hardships. The ALOA Disaster Relief Fund will serve to offer financial assistance to those who face disasters of any kind, whether it is a natural disaster such as Katrina or another loss such as fire - or even extraordinary circumstances such as terrorist attacks. Already some of the money we have received has been used for those who have endured hardship from Katrina. This assistance has been greatly appreciated.

Getting involved is simple. If you have access to the internet, simply log on to the ALOA store at http://www.aloa.org/store and click the icon for the Disaster Relief Fund. You can choose the amount you would like to donate by adding the proper amount to your online basket. If you do not have access to the internet or would simply like more information about this ongoing effort, please call the ALOA headquarters at 214-819-9733 or toll free at 800-532-2562.

News Release : Three Weeks Under Water after Katrina, and Still Working!

(4/05/07)



CORVALLIS, OREGON, — CyberLock® electronic lock cylinders were put to an extreme test during Hurricane Katrina. Many vending machines belonging to Whitener Snacks in New Orleans were under water for three weeks. During clean-up after the storm, they were amazed to find the CyberLocks on machines that had been submerged in mud and water were still working. Andy Hilverda, Vice President of Videx, says, "CyberLocks are designed to withstand the harshest con-

ditions, and although surviving a hurricane goes beyond what we envisioned, CyberLock certainly proved to be more than up to the task." Henry Guste, Chief Operating Officer of Whitener Snacks dba Refreshment Solutions, says, "We researched all the options out there and decided to go with CyberLock because we needed the flexibility it offers. We were experiencing serious shortages of products from our machines. The audit trail is very important to us. With CyberLock we are able to monitor who is getting into our machines, and when. The system allows us to limit our drivers' access to the machines to given times. For added security we have a CyberLock cylinder in the deadbolt on the door to our Money Room and have several CyberLock padlocks on our warehouse. We are pleased with the system, and recommend CyberLock for companies that are experiencing the problems we were having."

With CyberLock, mechanical lock hardware can be quickly converted to a high-security electronic lock simply by replacing the existing lock cylinder with the CyberLock electronic cylinder. CyberLocks cannot be picked and the keys cannot be duplicated. Each key contains permissions on what locks the key can open, with a schedule of days and times it will open those locks. Each time the key opens a lock, a record is stored in both the key and the lock, creating an audit report of events.

CyberLock The Lock on Intelligence

What!

Status /

Complete Access Control in Every Lock Cylinder

Date/Tir

03/20/2007 08:12:16 AM

0/2007 08:18:52 AM

When

03/20/2007 06:14:22 AM Denied 03/20/2007 07:28:03 AM Key Authorized 03/20/2007 07:59:15 AM Out of Schedul 03/20/2007 08:00:03 AM Ke ***boxized

Install CyberLock cylinders — without wiring in doors, safes, padlocks, and cabinets!

Where!

Lock Na

East Entrance

West Entrance

Records Room Computer Room

West Entrance

Computer Room

Computer Boom

Who!

Key Nan

Joe Wilson

Pete Sussman John Michaels

Evelyn Lefler

anita Banks

andy Dunsmore

Abby Chaney

- Mechanical lock cylinders are replaced by CyberLocks
- Keys work during days and times you specify
- Keys cannot be duplicated
- Each opening is recorded

Videx

ED001010037007000

Replace standard door lock cylinders with CyberLock cylinders in minutes.





Secure containers and cabinets and get an access history.

www.videx.com/lock47 541-758-0521 · sales@videx.com

You could **Win** a \$100 American Express gift card by participating in this 2007 ALOA Member Survey!

Your feedback is essential in assisting ALOA in preparing to meet the changing needs of those it serves — you, our members. The purpose of this survey is to learn about your experiences and perceptions of the association. The results will allow us to shape the future of ALOA and to meet the needs of the locksmith/access control industry.

All responses are confidential and anonymous. Please do not write your name anywhere on the questionnaire. Your answers will be combined with those of other members for statistical analysis by Mitchell & McCue Marketing Services. Only coupons will be forwarded to ALOA.

Please complete the survey and the enclosed coupon and return both by May 28th. Your cooperation and prompt response is important in helping us shape the future of the association.

A summary of results will appear in a future issue of Keynotes. Thank you and good luck in the drawing!. If you have any questions please call Ellen McEwen, Membership Development Manager at 800-532-2562 ext 203.

PART 1

- 1. Please use the scale to indicate how important each of the follow-
 - ing is to you personally in your jcb.

 Very unimportant
 1

 Somewhat unimportant
 2

 Neither important nor unimportant
 3

 Somewhat important
 4

 Very important
 5

 Advocacy/legislative actions
 5

 Educational programs for certification
 Ability to take educational courses on the Internet

 ALOA Convention and Security Expo
 ALOA website
 - _____ *Keynotes* magazine
 - _____ Affiliation with ALOA (for example, access to manufacturers' codes) Clear Star website discount
 - _____ cool sha wessite account _____ Involvement in local chapters or affiliates
 - ____ Becoming a better business owner
 - _____ "Find a Locksmith" link for consumers on the ALOA website _____ Enhancing the image of locksmiths
 - among the general public _____ Value of my membership versus cost

 Please use the scale to indicate how satisfied you are in the ALOA's ability to provide each of the following:

Very unimportant	
Somewhat unimportant	2
Neither important nor unimportant	
Somewhat important	
Very important	5

- _____ Advocacy/legislative actions
- Educational programs for certification Ability to take educational courses on
- the Internet ALOA Convention and Security Expo
- ALOA website
- _____ Keynotes magazine
- _____ Affiliation with ALOA (for example, access to manufacturers' codes) Clear Star website discount
- _____ Creat stat website discount _____ Involvement in local chapters or affiliates
- ____ Becoming a better business owner
- _____ "Find a Locksmith" link for consumers on the ALOA website
- ____ Enhancing the image of locksmiths
- among the general public
 - Value of my membership versus cost

3. Please use the scale to indicate how important each of the following ALOA legislative initiatives is to you personally in your job.

	•
Very unimportant	
Somewhat unimportant	2
Neither important nor unimportant	3
Somewhat important	
Very important	5
Working with individual state	legisla-
tors to implement licensing la	₩S
Assuring members access to a	
tive key codes	

 Please use the scale to indicate how satisfied you are in ALOA's efforts on those legislative issues.

News and statistical	,
Very unsatisfied	
Somewhat unsatisfied	2
Neither satisfied nor unsatisfied	3
Somewhat satisfied	4
Very satisfied	5
Don't know/not applicable to me personally	
Working with individual state	legisla-
tors to implement licensing la	ws.

_____ Assuring members access to automotive key codes

- 5. Now, please think about how valuable ALOA is to you in your job.
 Would you say it is more ar less valuable to you today than it was two years ago?
 More valuable
 - □ The same
 - Less valuable
 - □ Not sure
- 6. And again, compared to today, do you think ALOA will be more or less valuable to you in the next two years?
 More valuable
 The same
 Less valuable
 Not sure

4

7. Why do you feel that way about ALOA in the future?

PART 2

8. How valuable are the following ALOA educational tracks to you in your iob?

/			
	Automotive	Safe and Vault	General Locksmithing
Not at all valuable	1	1	1
Somewhat invaluable	2	2	2
Neither invaluable nor valuable	3	3	3
Somewhat valuable	4	4	4
Very valuable	5	5	5
Am not familiar	6	6	6
6	eneral Security	Business Management	Specialty (Access Control)
Not at all valuable	1	1	1
Somewhat invaluable	2	2	2
Neither invaluable nor valuable	3	3	3
Somewhat valuable	4	4	4
Very valuable	5	5	Ś
Am not familiar	6	6	6

9. How valuable is the information provided to you in various publications, such as *Keynotes, National Locksmith* and *Locksmith* Ledger?

•	Keynotes	National Locksmith	Locksmith Ledger
Not at all valuable	1	1	1
Somewhat invaluable	2	2	2
Neither involuable nor valuable	3	3	3
Somewhat valuable	4	4	4
Yery valuable	5	5	5
Am not familiar/do not read the pub.	6	6	6

Please send by May 28, 2007 to: Mitchell & McCue • Marlou Huibonhoa 1853 Silva Place • Santa Clara, Ca 95054 Fax: 214-324-4111

16







Knoblock Tool

Leverlock Tool

WITH THIS IN MIND WE HAVE DEVELOPED THE TOOLS REQUIRED TO EFFECTIVELY OPEN DOORS QUICKLY AND WITHOUT DAMAGE

Designed for interior commercial doors

For knoblocks, the tool is slid under the door with no cords to pull or get tangled.

For leverlocks, a similar tool is used by applying the same method of sliding the tool under the door and pull until the lever retracts.

Both tools are designed to work with very little effort, excessive force is not needed.

Visit our web site at WWW.THEBEN-JIM.COM for more details.

THE BEN-JIM KNOBLOCK TOOL.....\$ 99.00

THE BEN-JIM LEVERLOCK TOOL.....\$ 79.00

SET (one each)\$ 169.00

PLUS SHIPPING & HANDLING

TO PLACE AN ORDER CALL 1-586-778-1911 OR VISIT US AT WWW.THEBEN-JIM.COM

MADE IN THE U.S.A BY THE BEN-JIM CORPORATION.

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PART 3

Please send by May 28, 2007 to: Mitchell & McCue • Marlou Huibonhoa 1853 Silva Place • Santa Clara, Ca 95054 • Fax: 214-324-4111

10. Thinking about various publications such as Keynotes, National Locksmith and Locksmith Ledger use the scale to indicate how important each of the following are to you: Please use the scale to indicate how satisfied you are in various publications, such as the Keynotes, National Locksmith, and Locksmith Ledger ability to provide each of the following:

- 6

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PART 4

Please send by May 28, 2007 to: Mitchell & McCue • Marlou Huibonhoa 1853 Silva Place • Santa Clara, Ca 95054 • Fax: 214-324-4111

12. How likely would you be to recommend an ALOA membership

to a colleague?
Very unlikely
Somewhat unlikely
Neither likely nor unlikely
Somewhat likely
Very likely

13. Why would you recommend, or not recommend, membership to a colleague?

14. In your job, how valuable is it to you to be a Certified ALOA Locksmith? Not at all valuable 1

Somewhat invaluable	2
Neither invaluable nor valuable	
Somewhat valuable	
Very valuable	5

15. Please use the scale to indicate how important ALOA Certification is when you consider the following.

Generates More Business Very unimportant Somewhat unimportant Neither important nor unimportant Somewhat important Very important	1 2 3 4 5	Time it Takes to Become Cer Very unimportant Somewhat unimportant Neither important nor unimportant Somewhat important Very important	ntified 1 2 3 4 5
Keeps Me Current with Tech Yery unimportant Somewhat unimportant Neither important nor unimportant Somewhat important Yery important	nology 1 2 3 4 5	The Cost to Complete the Certification Very uninportant Somewhat unimportant Neither important nor unimportant Somewhat important Very important	1 2 3 4 5
Gives Me Valuable Training Very unimportant Somewhat unimportant Neither important or unimportant Somewhat important Very important Ensures Customers of My Background Check	1 2 3 4 5	Making the Course More Ave to me via the Internet Very unimportant Somewhat unimportant Nether important nor unimportant Somewhat important Very important	2
Very unimportant Somewhat unimportant Neither important nor unimportant Somewhat important Very important Makes Me Different than Other Locksmiths Very unimportant Somewhat unimportant Somewhat important Very important Very important Very important Somewhat important Very important	1 2 3 4 5 1 2 3 4 5	Fulfills My State Licensing Requirement Very unimportant Somewhat unimportant Neither important nor unimportant Somewhat important Very important	1 2 3 4 5

- 16. What could ALOA do that would make your membership more valuable to you?
- 17. What other education topics would be valuable to you?

18. What is your primary job focus? (Choose only one).

- □ Institutional
- Commercial П
- Schools
- □ Government
- Automotive
- Residential
- Commercial
- Safe & Vault
- □ Electronic security (Access Control)

19. Which other areas have you engaged in over the last 30 days? Choose all that apply.

- Institutional
- Commercial
- Schools
- Government
- □ Automotive
- Residential
- Commercial
- □ Safe & Vault
- □ Electronic security (Access Control)
- Other

20. Please indicate which below best describes your job function:

- a. Owner
- Partner/Decision-maker b.
- Technician C.
- Apprentice/trainee d.
- Other e.

21. Which best describes your work environment. Please choose one.

- □ Storefront and mobile
- 🗆 Mobile only
- Institutional
- Government

Fill in the coupon below to be entered in the drawing.

Please send your survey and coupon by no later than May 28th, 2007.

Please enter me in the drawing for one of ten American Express gift card. (To be eligible, you MUST complete the survey and fill in your name and member number below. Your responses will be kept confidential. Only coupons will be forwarded to ALOA for the drawing.

Name:

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Mem	ber Ni	umber:

Please take a few minutes to update your contact information if you have any changes:

State

Fax:

Mailing Address:

City

Email:

Phone:

- \$0-\$60,000 O.
- \$60.001 \$120.000 b.
- \$120,001 \$250,000 С.
- \$250,001-\$500,000 d.
- \$500.001 + e.
- 23. What are your company's annual resale hardware sales?
 - □ \$0 · \$30.00
 - □ \$30,0001-\$60,000
 - □ \$60,0001 \$125,000
 - □ \$125.001 · \$250.000
 - □ \$250.001 +

24. How long have you been a security professional?

- a. Less than 10 years
- 10 years but less than 25 years b.
- c. 25 years or more

25. Please indicate your age.

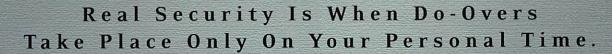
- a. Less than 30 years old
- b. 30 years but less than 45 years old
- c. 46 years but less than 60 years old
- d. Over 60 years of age

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How to "Handle" a Major

By Greg Perry, CML, CPS



Major Safe has always been known for creating quality safes.

Photo 1

Major Safe has always been known for creating quality safes. They produced round doors, fire safes, square doors, and even lug doors. Their TL design commands respect among safecrackers. The TL rated safes pictured in this article were made around 1992 shortly before American Security Products or AMSEC purchased Major Safe. The two safes pictured in this article were produced prior to this merger. Parts for these safes are still available from AMSEC. These safes did not need to be opened, instead they needed a little work after being neglected for several years; the customer also wanted them stacked.

We found a bent handle on one and the detent pivot on the other was broken. Disassembling these safes is not difficult; it's the reassembling that can be a little challenging. The bolt extension spring is heavy and if you use your fingers to move it into place it can leave them a little bruised, better to use pliers to assemble this door. Disassembling starts with removing the sheet metal door cover, then lock back cover, this will fire the relock, or does it? The relock seen up close in photos 2 and 3 on this design is designed to fire not only if the lock back cover is punched but also if the handle cam is punched.



Photo 2



Photo 3

The relock plunger is designed to push or fire against the hinged flapper. There is a cutout in the bolt seen in photo 4 that effectively keeps the plunger from being pushed back. When the plunger is against the flapper it keeps it from moving. The gap between the end of the relock plunger and flapper is too great on both these safes. On both doors the handle still turns with the back cover removed. The relock mounting bracket on both safes were mounted a little too far away from the hinged flapper to prevent the flapper from moving out of the way. Bending the bracket towards the flapper solved this problem. Keep this in mind if you ever run into one of these safes after a burglary attempt, the handle might just turn or turn with a little persuasion from a deadblow hammer on the door. If not probably the best option is to drill and punch the bracket of the door.

The lock is removed in a very standard way by removing the spline key and because this is an S&G 8400 series lock, then the inner spindle. Next unscrew the dial from the drive cam, remove it and unscrew the lock mounting screws to remove it. Getting back to the replacement of the handle and the detent trigger, lets look at the

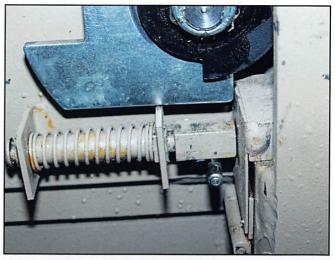


Photo 4

handle system. Since the lock is now removed the next step is to remove the nut seen in photo 5 on the back of the handle. Photo 6 shows what happens as the cam plate is removed, the spring and the three-piece arbor







assembly fall apart. In the picture you can see one half of two-piece arbor still on the shaft and the second lying below the shaft on top of the relock plunger. Normally at this point the handle cam assembly can be reassembled with a new spring or in this case a new handle. Before reassembling this safe we'll take a look at the boltwork normally covered by a welded in channel.

The two bolts can only be removed after the cam is removed. Looking back at photo 5 you can see a chrome cap covering a hole in the welded channel for the bottom bolt and the exposed hole over the top bolt. Once the cam is removed the bolt bar seen in

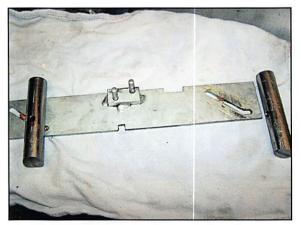
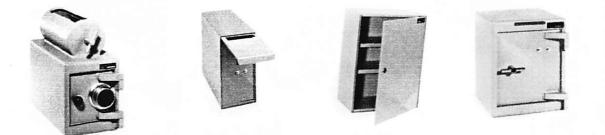


Photo 7

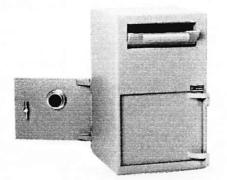
photo 7 can move a little further down allowing the removal of the roll pins that act as the connection between the bolts and the bolt bar. After the roll pins are both removed all the parts can be removed from the safe door. In this case we lubricated the bolts before reinstalling them. Reinstallation of the handle and cam assembly is in the reverse order of disassembly; the difficult part is keeping the spring in position as the cam is

installed on the shaft. The best method I have found is to use a pair of pliers to hold the spring as the cam is installed. It might not be perfect but it saves the fingers.



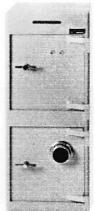


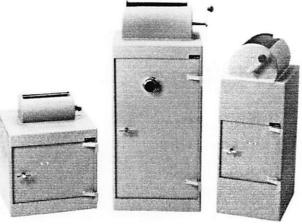
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Over Seventy-Five Models In Stock





Photo 9

Photo 10

The other safe door seen in photo 9 and 10 needed the bolt detent replaced. This is easily accomplished by tapping out the solid pin or axle seen in photo 10 and replacing the detent plate. Next the two safes were carefully stacked one on top of the other and holes drilled between the two units to bolt them together at the front of the safes. A strap was applied across the back to secure the two units together. This will allow them to be easily separated in the future if the customer's needs change.

Major Safe Company safes will be around for a good long time, even though they are no longer produced. Understanding how they operate and how to service them will earn you lots of money into the future.



FOR THE OFFICE OF ALOA PRESIDENT Ken Kupferman, CML, CPS

Your Participation Is Needed For The Future of OUR Industry. If you want to help make a difference in our industry, exercise one of your most important rights as a member of this association and participate in this year's election. Were you aware that less than 10% of our membership has voted in past elections? That's only 600 -800 members. This year every position has several nominees so your vote can and will make a difference in the direction the association takes to lead our industry. For the last four years I have had the privilege to serve as your Southeast Director. I believe our association has grown greatly during this period. In these last four years we have accomplished many things, here are just a few:

- Instituted background checks for all new members.
- Created the Business Owners' Group to help those who are operating both large and small companies.
- · Introduced a company membership to help those with more than 3 employees,
- Relocated our headquarters to allow better educational opportunities for all members.
- · Currently creating online educational opportunities for those members unable to travel.

First and foremost exercise your right to VOTE!! And when you do, please consider my qualifications to serve as your next President, leading this great organization through the next 2 years. Please visit **www.votealoapres2007.com** for more information.



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ALOA Elections 2007

FOR THE OFFICE OF PRESIDENT VOTE FOR ONE (1) ONLY

Ken Kupferman, CML, CPS

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Please visit www.votealoapres2007.com for more information.

James Jeffries, CPL, CPS

Many of you know me from the many classes I have taught for ALOA, SAVTA, and many local associations. As a past N.W. Director and active member of the ALOA Executive Board, I have helped bring about many positive changes and advancements in the last few years. It is now time for us to move forward and make other beneficial changes for the benefit of all ALOA members and the industry in general. Education is the key to dealing with the issues we all face today and in the future. As your President, I will guide this wonderful organization to achieve these changes. I am a proponent of the right kind of industry licensing. We must all get involved in making sure that any enacted licensing benefits all trades concerned. This includes the locksmith, the automotive technician, the safe technician, the access-control technician and the alarm technician. By working with both government and the manufacturing sector, we can insure that whatever changes are made benefit all involved, not just a select few. Lapses in the past have resulted in members being locked out of their chosen field. By concentrating our efforts, we can try to prevent that from ever happening again. I would like to see a federal standard set for locksmiths that is fair to all. This has only been done in the transportation industry with the advent of the CDL license for truckers. It is time to consider something similar for the physical secu-



time to consider something similar for the physical security industry. Now is the time to set the direction that our industry will take. Positive changes take time to do and one must start somewhere. Proper leadership is critical for our future and I feel I am the right person to lead this association in a positive direction. I humbly ask for your vote.

Hans Mejlshede, CML

Where are we today? Where would we like to be tomorrow? These are important questions for a new board and a new President. We have a fine association today but there is room for improvement and a need for future plans. If I were to have the honor of being elected as your next President, I would like to focus on a five-year plan for the continuing development of ALOA, a plan that would work well with our new slogan, "Locksmiths You Can Trust".

Subject to your approval, here are a few ideas for the plan:

- Improve the image of ALOA in these areas: physical appearance, visibility and training standards
- 2. Strengthen the relationship with suppliers, distributors and insurance companies.
- 3. Continue to work on the ALOA Certified Security Installer program and

I believe that I have the necessary qualifications to do the job:

I am the owner and manager of a locksmith company in Copenhagen Denmark with fifty employees. I am from a locksmith family and I have been a locksmith all my life. I have a Masters Degree in Mechanical Engineering from the University of Denmark. I am a CML and I have been an ALOA Instructor for more than 20 years. I introduced the Forensic Locksmithing class to ALOA in 1992 and it has been a very successful class with many students attending over the years. I have instructed classes in Denmark, Norway, Sweden, Finland, Germany, Italy, Spain, Bulgaria, Holland, United Kingdom, Ireland, Austria, and the USA. I was President of the European Locksmith Federation (ELF) for 8 years and I am still the honorary President of ELF. I am the President of my local association, the Danish Locksmith Association. I am a Life Member of the Ivvestigative Locksmith Association and I am an



Investigative Locksmith Association and I am an Honorary Member of the GPLA. I have received The Philadelphia Award, the Lee Rognon Award and the ALOA President's Award. I have been an ALOA board member for 8 years, currently serving as your International Director.

Joe Lee, CRL

Award in 2001

A locksmith since 1994, Joe is associated with the following organizations: Associated Locksmiths of America since 1995, Greater Philadelphia Locksmith Association since 1995, Keystone State Chapter of ALOA since 1995. Korean Chapter of ALOA since 1997, and Japan Chapter of ALOA since 1997.

Joe has served as the Keystone State Chapter Chairman in 1999 and as the Greater Philadelphia Locksmith Association Director in 1999. He was an ALOA Board Member from 1999-2006. He helped establish both Asian chapters(Korea/Japan) and Translated the ALOA Glossary of Terms to Korean in 1998.

Mr. Lee translated numerous other classes into Korean/Japanese and translated the ALOA PRP's Mandatory/Domestic/Import auto/High Security Lock sections. He won the ALOA President's Award in 2001 and The Greater Philadelphia's Lee Rognon



He currently holds a position at Technical Sales Inc. as a Regional Manufacturers Sales Representative and gratefully requests your vote in this election.

FOR THE OFFICE OF NORTH CENTRAL REGION DIRECTOR

VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Apprentice, Retired, and Life members whose business address is in Illinois, Indiana, Iowa, Michigan, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin, Ontario, Manitoba, and Nunavut Territories):

Bill Smith, RL



I have been a member and volunteer of ALOA and SAVTA since 1993 and a charter member of IAIL. I am a current board member and proudly represent the membership because I listen, care and get involved. I am this year's recipient of the SAVTA Achievement Award

Tom Ripp



Tom explored his interest in locksmithing in 1977 while attending high school in Waunakee, Wisconsin. An active member of ALOA since 1992, Tom has attended many ALOA conventions and chapter meetings and was elected to the office of North Central Regional Director for 1999-2001. Tom would like to serve the board again. He keeps current with all the new things in the locksmith trade and really enjoys helping people.

Guy Spinello, RL

As I enter my fiftieth year in the locksmith business while completing my first term as North Central Director, I reflect on my desire to continue to encourage unity throughout the field of locksmithing while continuing to support ongoing training programs for all practicing locksmiths. I remain especially interested in the areas of legislation, finance and education, with additional emphasis on helping locksmiths reach and maintain the status of revered professionals.

My re-election will enable me to draw on my background of experience as the North Central Director, my position as Vice President of the Northern Illinois Locksmith Association and member of both the Allied Locksmiths of Illinois and ALOA since 1971. My years in the field of locksmithing including my hands-on involvement in management, field service and sales,



qualify me to represent all of my fellow locksmiths equally. I look increasingly forward to working for the betterment of our skilled community of professionals as the North Central Director.

Mike Bronzell



I have been a locksmith since 1991. Prior to my locksmithing years, I managed a Buick dealership as a New Car Manager. I am currently the President of the Illinois Indiana Locksmith Association (IILA). I have also served for three years on the board of the Greater Chicago Locksmith Association. I have spent the last three years researching, identifying and fighting sinister groups of phony locksmiths that are disgracing our trade. As a director of ALOA I will do everything I can to better and protect our fellow locksmiths.

FOR THE OFFICE OF SOUTHWEST REGION DIRECTOR

VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Apprentice, Retired, and Life members whose business address is in Arizona, California, Colorado, Hawaii, Nevada, New Mexico, and Utah):

Alan Perysian



I am from Mesa Arizona. I am the owner and sole employee of AJS Security. I am currently working toward certification as a Forensic Locksmith. I have worked as a a full-time secondary education teacher but recently retired to pursue locksmithing full time. I hold a Bachelor's degree in Political Science. I have three

Masters' degrees in Education Administration, Special Education and Human Relations/Counseling. I am pursuing ongoing locksmith education in forensic work that includes the locking and transponder systems.

Greg Parks, CRL

I am currently serving a one-year term as Southwest Region Director. I have been working in the locksmith industry since 1982 and have been a member of ALOA since 1989. I earned a B.S. Management degree from Northern Illinois University. As founder of Accurate Security Pros in San Diego, I have experienced many challenges, rewards and the satisfaction of working within our security industry. Whether locksmiths are selling hardware, opening a car, designing master-key systems or installing an integrated security solution, we



need to continue to share and seek education opportunities in order to flourish in the future. We must continue to emphasize professionalism, business knowledge, and technical skills in order to be recognized as "Locksmiths You Can Trust". Please allow me to serve you through the next two-year term.

Gordon Racine, CML

I am once again running to be your ALOA representative in the Southwest Region. In the past, I have worked hard to be your voice on the national front.



Our industry is under extreme pressure from many fronts to take our business. We must work hard to secure our position as the primary security professionals in the marketplace. I am committed to this vision and with your support we can make a difference. I would appreciate your vote in this election.

FOR THE OFFICE OF SOUTHEAST REGION DIRECTOR

VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Apprentice, Retired, and Life members whose business address is in Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, Puerto Rico, South Carolina, and Tennessee):

Tom Gillingham Jr., CML, CPS

As one of your current Directors, I am again running for the position of Southeast Director of ALOA.

A native of Nashville, Tennessee, I currently own and operate a successful one-man mobile locksmithing service.

I have been in love with locksmithing ever since I purchased my first rack of keys and a key machine at age 11. By high school, I was attending seminars and receiving industry publications. Then, I worked my way through college as a locksmith. In 1990, I helped charter the Middle Tennessee Locksmith Association followed by assisting in the formation of our state association, the Tennessee Organization of Locksmiths. Both associations are ALOA affiliates and have worked closely with ALOA on issues involving membership and with legislation. I worked directly with Tim McMullen to help defeat a bill which would have made it a felony in Tennessee to possess flat steel keys or key machines. As a result of our work on the local level, I was awarded the LAN Member of the Year award in the year 2000.

I have always been very active in both the local and national association including ALOA, SAVTA, MTLA, TOOL, DHI, and ILA. After seventeen years in local, state and ALOA association offices, I am prepared for the job. My decision to run came after a large number of people approached me individually and told me I would be an asset to the board. I really like association work but, done right, it requires a lot of time, work and energy. I want our members in the Southeast to feel personally connected with ALOA. Our Southeast members need a name and a face to connect with ALOA when they need someone to discuss their concerns with. Most of all, I want to promote the need for national unity. I would like to help ALOA continue to improve as an association of locksmith professionals.



We have taken some very positive steps these last years that I have been able to serve and with your help and support I believe that we will be able to see the fruits of our labor.

Steve Myslik, CRL

I graduated from high school at Mt. Dora, Florida then joined the Navy in August of 1972. Among other things, I have served on submarines and worked as an instructor/course supervisor at Naval Submarine School.

I started Steve's Lock Shop in Summerville, South Carolina in 1990 while on shore duty in Charleston. The business was fully operational at the time of my naval retirenment in November 1992. Although Steve's Lock Shop is a full-service locksmith, we direct the bulk of our business to automotive locksmithing. I have contin-

E

ued to teach at various locksmith organizations including MINK, TOOL, NCLA, SCLA, GLA and ALOA for National Auto Lock and I am currently involved with teaching for the Just Cars events that have been held all over the country.

James Wiedman, CML

I am a third-generation locksmith and owner of Mid-State Lock and Key in Nashville, TN. My family has always been involved in the betterment of the industry and the growth of locksmith associations. My grandfather was John Wiedman, a founding father of the Greater Philadelphia Locksmiths Association and recipient of the 1962 Philadelphia Award. I have served as President and Vice President of the Tennessee Organization of locksmiths. I was the recipient of the Lee Rognon award in 2004 for promoting cooperation between associations and was the ALOA Legislative Action Network "Person of the Year" for 2006.

I would like you to consider me for the position of

Southeast Director of ALOA as it is my desire to **serve** its members and promote professionalism in locksmithing throughout the Southwest region. My experience in leadership positions with both the local and state associations in Tennessee have done much to prepare me for this position and I feel that i am up to the challenge. I would appreciate your vote and support and promise to do my best if elected.

Austin Curry, II, CML, CPS

In 1984 I started my locksmith career at a third-generation shop which was, at the time, one of the largest and most-experienced in Central Florida. In 1992, I started my own business, specializing in access control, masterkeying and emergency automobile service. I have attended St. Petersburg University and the University of South Florida and currently own Benny's Security Solutions. I live in Tampa with my wife, Tami, my son Austin and my daughter, Abigail.

Dear ALOA Members:

The Associated Locksmiths of America, Inc. (ALOA) Bylaws designate that the President of the Association and Directors from the Southeast, North Central, and Southwest regions shall be elected in odd-numbered years. The Bylaws allow voting by proxy, a procedure that will allow all members to participate in the election of their respective directors and/or officers. A proxy allows you to authorize someone to vote for you at a meeting. As President, I have called a special membership meeting at 10 a.m. June 8, 2007, at ALOA Headquarters, 3500 Easy Street; Dallas, TX. The purpose of this meeting is to elect the officers and directors for the association. The ballot is in the form of a proxy, prepared for you to give specific instruction to the holder of the proxy. This will ensure that your vote is counted exactly as you desire. You must provide your name, member number and date, and you must sign the form. Failure to properly complete the proxy may result in your ballot being invalid. Please vote for President and your representative Director(s). Write-in candidates are not allowed, and there will be no one "running from the floor" at this special meeting of the membership. Please vote by mail or fax the proxy as soon as possible. In order for your vote to count, the holder of your proxy, as designated, must be present at the meeting and have the properly completed proxy with him/her. This means that your ballot must be received no later than Thursday, June 7, 2007. You do not have to designate Kim Crawford, CPA and Mary May as your proxies. You may give your proxy to anyone else, but they must attend the special membership meeting on June 8, 2007 with your signed and dated proxy in hand. Please participate in the future of your association!

Sincerely,

ASSOCIATED LOCKSMITHS OF AMERICA, INC.

Sout Mark

Robert E. Mock President

The undersigned, being an Associated Locksmiths of America, Inc. (ALOA) member, hereby appoints Kim Crawford, CPA and Mary May the proxies and true and lawful attorneys of the undersigned to attend the Meeting of the Membership of ALOA to be held at 3500 Easy Street, Dallas, Texas 75247 on June 8, 2007 at 10 a.m. or any adjournment thereof, and to vote on behalf of said ALOA Member as designated below:

FOR THE OFFICE OF PRESIDENT VOTE FOR ONE (1) ONLY

(Eligible to vote: Active, Probationary, Retired, Life and Associate members):

KEN KUPFERMAN, CML, CPS
 JIM JEFFRIES, CPL, CPS

HANS MEJLSHEDE, CML

JOE LEE, CRL

FOR THE OFFICE OF NORTH CENTRAL REGION DIRECTOR VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Probationary, Retired, and Life members whose business address is in Illinois, Indiana, Iowa, Michigan, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin, Ontario, Manitoba, and Nunavut Territories):

BILL SMITH, RL

GUY SPINELLO, RL

FOR THE OFFICE OF SOUTHWEST REGION DIRECTOR VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Probationary, Retired, and Life members whose business address is in Arizona, California, Colorado, Hawaii, Nevada, New Mexico, and Utah):

ALAN PERYSIAN

GREG PARKS, CRL

GORDON RACINE, CML

FOR THE OFFICE OF SOUTHEAST REGION DIRECTOR VOTE FOR TWO (2) ONLY

(Eligible to vote: Active, Probationary, Retired, and Life members whose business address is in Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, Puerto Rico, South Carolina, and Tennessee]:

TOM GILLINGHAM JR., CML, CPS

STEVE MYSLIK, CRL

JAMES WIEDMAN, CML

AUSTIN CURRY, II, CML, CPS

Print/Type name of ALOA Member

Member Number

Dote

Member Signature

This proxy must be signed and dated with member number to be considered valid. It must be received no later than june 7, 2007 and be mailed/faxed only to:

Associated Locksmiths of America • Attn: Mary May 3500 Easy Street • Dallas, Texas 75247 Fax: 214-819-9736

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- More user-friendly ALOA website.
- More training & education opportunities.
- Better and broader networking possibilities.
- ALOA store with more books plus NEW products that help YOUR bottom line.

ALOA offers you the strength of over 8,000 leading firms & individuals. ALOA is YOUR voice in the industry. ALOA represents the collective interests of the association to the press, government, and the public. ALOA is able to open many doors needed for your success in our ever-changing industry.



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to 239-939-5869. John Koons Locksmiths/Fort Myers, Florida.

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San Diego Locksmith and Access Control Company has openings for Locksmiths and Access Control Techs! Grah Safe and Lock is a full service security company that does primarily commercial, industrial and government work. Master Key Systems, Safe work and Access Control are areas that we keep full schedule. If you know of a hardworking, customer friendly technicians, who works now in, or would like to grow into this type of work, have them contact us. Positions to work alone, or as a trainee working with an experienced Locksmith or Safe Tech available. Paying \$30K to \$60K to start, depending on experience and ability. Visit us online at www.grahsecurity.com. Letter of introduction and resume to glen@grahsecurity.com 939 University Ave. San Diego, California 92065

RETIREMENT/COMPANY EXPANSION

Maziuk Wholesale Distributors, headquartered in Syracuse, NY has purchased the assets of J. Nathan Hardware specialties in Rochester, NY and will begin business operations immediately in the former J. Nathan building at 161 Comfort St., Rochester, NY. After 27 successful years in business, Jim and Toni Bono, owners of J. Nathan Hardware Specialties have decided to retire. Tom Enders, a 15 year veteran of J. Nathan Hardware has joined the Maziuk team in Rochester, Maziuk Wholesale has been a distributor of mechanical and electronic security hardware since 1943, with a main office in Syracuse and branch office in Buffalo.

585-325-3330 www.maziuk.com

EXPERIENCED LOCKSMITH NEEDED

Experienced commercial locksmith needed for Sacramento, California based locksmith and security company. No automotive work and limited residential. Knowledge in all phases of commercial locksmithing, including, but not limited to, master key systems, repair/install/service panic hardware door closers, locksets, office furniture. Safes, access control, CCTV and other

security/lock related experience a plus.

Medical/Dental/Vision/Chiropracti c benefits +401K. Salary depends on experience between \$12.\$20 hour. Call 916-569-1640, fax resume to 916-569-1637 or email sara@lockworks.us

WANTED

Live, work and play in beautiful Maui, Hawaii. This is a permanent career position for an experienced locksmith, or will consider some training for the right candidate with limited experience. This is your chance to live in paradise. Wages commensurate with experience and abilities. Late model van and tools provided. Great health and dental insurance and benefits. Opportunity and professional growth is encouraged. Applicants must possess a good driving record. Please call 808-280-9805 between the hours of 2pm and 8pm Hawaii time, or send a resume to Island Lock and Safe, 1036 Limahana Place, Lahaina, Maui, HI 96761. We have been in business at the same location for 26 years.

LOCKSMITH WANTED

A southern California locksmith company is looking for an honest, dependable, reliable and experienced locksmith. The company has been in business for 30 years, and is looking for a locksmith to work in both commercial and residential. Salary and commission, plus general insurance, paid vacation and 401K.

Fax resume to: 760-779-1811

EMPLOYMENT OPPORTUNITY

Experienced Service Technician sought in established company in Central Illinois. Must have good driving record, positive work habits and be neat in appearance. Our company offers a competitive salary with an excellent benefit package - many EXTRAS. Mail or fax resume to Denny at: Dave & Harry Locksmiths, Inc. 116 E. University Ave.. Champaign, IL 61820. Phone: 217-352-5034. Fax: 217-352-3505

LOCKSMITH NEEDED

A Raleigh, NC company with over 35 years of service is looking for an experienced team player in all aspects of locksmithing: commercial, residential and automotive. Must have a valid NC locksmith license. We have medical, dental and life insurance with paid vacation and holidays. Salary based on experience. For more information, please call 919-231-8017, ext. 425

EMPLOYMENT OPPORTUNITY IN LAS VEGAS!

A true career opportunity in Las Vegas for enthusiastic and dependable people! A&B Security Group is seeking entry level or experienced locksmiths and electronic security professionals to join our dynamic and growing security services organization. On the job training and advancement opportunities into many areas such as alarms, CCTV, access control systems, safes and more. We offer: Minimum first year salary \$30,000. 401k with matching, Hospitalization package, Vacation package, Paid holidays, Company vehicle and even a relocation allowance! Come work for A&B Security Group in Las Vegas and you'll stay in Las Vegas! Apply on our website, www.227lock.com or call 702-227-LOCK and ask for Gary or Phil today!

LOCKSMITH WANTED

Locksmith wanted for Southwest Houston, Texas for BMC West. Must have 2 years experience. Drug test, background check and good driving record required. GREAT BENEFITS! Respond to houstonrecruiting@bmcwest.coM or fax 281-569-2610

MANAGER OF LOCKSMITH SER-

VICES: SEEKING: Manager of Locksmith Services: Successful locksmith business expanding to Lake and McHenry Counties, Illinois is searching for a Manager of Locksmith Services. Our well funded, market driven approach and advertising will provide our Manager with top earnings potential. Responsibilities: Help define and build a market leading locksmith service in Lake and McHenry County,IL. Market locksmith services to new commercial, residential and automotive accounts. Identify and develop new locksmiths. Ability to troubleshoot/perform commercial, residential and automotive locksmith duties, such as masterkeying design and records keeping, lock installation, encode locks, key duplication and cut by code, repair and open locks and change combinations using special hand or bench tools and equipment, troubleshoot, repair and replace automotive ignition and door locks, etc. Ability to work independently in the performance of assigned tasks, as well as manage other staff in the performance of their duties. Qualifications: HS Diploma, GED or equivalent +5 years related commercial, residential and/or automotive locksmith experience. Currently have or ability to secure valid Illinois Locksmith License, ability to be bonded and possess a valid IL Drivers License. Ability to lift up to 50 lbs. Guaranteed Salary plus Commission opportunity, guaranteed salary commiserate with experience. Van and equipment provided. To apply email: LakeCountyIL@popalock.com or call 847-917-5625.

WANTED TO BUY/SELL

WANTED

Best Capping machine. Prefer in nice used condition or easy repairable. Also used Best IC cores, any keyway, prefer 100's. Please call Randy (909) 795-2320.

WANTED

Blue Punch Key code machine in any keyway, prefer NOT working and inexpensive price. Please call Randy (909) 795-2320.

BUSINESS FOR SALE

Own a business in the beautiful Finger Lakes region of upstate New York. Affordable housing, good schools, low cost of living and great year round outdoor recreation. 8 year old well established and grown mobile business. 70% commercial with excellent reputation in large service area, 1998 Ford 3/4 ton van is a first class shop on wheels. Details and pictures available by email. Approx. value of van and tools - \$15,000. Fresh inventory (no junk) valued at \$28,000 wholesale. Annual gross averages around \$100,000/year. Sale price \$110,000. Call 607-739-5171 or lockdoc@stny.rr.com

INVENTORY REDUCTION

New old stock inventory of Best and Medeco. Also 3 each Russwin Deadbolts, and 16 each Corbin Locksets. Contact Mitch Miller for list. Email: mitchellm@gci.net Fax: 907-488-6341

BUSINESS FOR SALE

Mom and Pop Locksmith and Screen Business for sale in Golden Valley, Arizona. Located between Kingman, AZ and Laughlin, NV in fast growing Mohave County. Health is our reason for selling. Dodge Ram Van and Business have more than \$75,000 in equipment and inventory. All is included in the asking price of \$40,000. We can be reached at 928-565-2294 or email: lmburks@citilink.net

LOCKSMITH BUSINESS FOR SALE

Established 12 years in ideal Coastal Community between Santa Barbara and Los Angeles. Great retail location and 3 vans. Lots of top locksmith equipment. Stable income over \$100,000 per year. Over \$150,000 in equipment and inventory. Financing and training available. Call Broker, Ken at 805-658-0166.

BUSINESS FOR SALE

In beautiful North East Wisconsin. A complete line one-person locksmith shop. Well established. Includes inventory, machines, tools, many commercial and governmental accounts. Doing business since 1986, 13 years in same location. Building sold separately to buyer of business only. Has 2 rentals up, one down, plus lock shop or you

may rent existing location directly from seller. 35 miles from Green Bay in Shawano Wisconsin. Located on the Wolf River and Shawano Lake. Fishing, Hunting, year round sports. Retiring due to health. For details call between 6:30 am and 5:30 pm. Monday-Friday and 6:30 am and noon Saturday and Sunday. Ask for Jim 715-526-9117.

FOR SALE

ALOA member is selling the below listed equipment at well below cost. Member is retiring from automotive locksmithing industry and focusing only on commercial and residential work. TKO Transponder Programming. This tool includes all current software. Framon Sidewinder - NEW. Framon #2 Code Cutter - NEW; never used. Brovo Duplicating Machine - NEW; never used. Transponder Keys for Ford, GM, Honda, Toyota, Chrysler plus many boxes of blanks. Many more items included in sale - too numerous to list. Please call for detail description of other equipment and tools. All original packaging and seller has gone to great lengths to insure safe arrival of all items to buyer. Shipping costs to be paid by seller. \$6000 asking price - initial cost \$11,000. Musselwhite Locksmith. 951-537-4779

SECURITY SHOW AND EDUCATIONAL CONFERENCE

Jovan Security Distributors 11th Annual Security Show and Educational Conference will be September 28-30, 2007. 2350 Midland Avenue, Toronto, ON M1S 1P8. For more information please call Larry at 416-288-6306

SPECIAL PRICING ON KWIKSET & SCHLAGE!

While supplies last on the following: Kwikset 242TxUS3 - \$30.00 each. 690Tx5 - \$15.00 each. 665x5 - \$12.00 each. 400x5 -\$7.00 each. 341x3 Screen door lock - \$7.00 each. Schlage B162x626 - \$16.00 each. All FOB in Michigan. Call Cheryl: A-1 Brown Locksmiths 269-983-0569

FOR SALE

Framon II Code machine, including spacing blocks, Framon code book and assorted cutters. Curtis #15 clipper with 20 depth cluster

assemblies, 30 carriages and 28 depth gauges. 1 Keedex mini vats interrogator. 1 set Ford 10 cut tryout keys. 1 GM keying kit #702767. 1 GM 10 cut dash kit #PS3. 2 used 400 hook key cabinets. Approximately 3000 assorted automotive key blanks and 30 assorted vats blanks. Some various odds and ends, ignition switches, etc. Asking \$2700. Call Al at 407-761-7426. Alternate # 732-841-6562. Please leave message if no answer.

LOCKSMITH:

Seeking highly successful locksmith business expanding to Lake and McHenry Counties, Illinois, is searching for a licensed locksmith. Responsibilities: Market locksmith services to new commercial, residential and automotive accounts. Ability to troubleshoot/perform commercial, residential and automotive locksmith duties. Uses machinery, tools, and computer software in the performance of duties. Duties include: master keying, record keeping, installation and repair, rekey, programming, and decoding of mechanical and electronic locks, cut by code, issue and return keys, have an awareness of all applicable codes; promote a safe working environment and practices. Performs other duties as needed. Qualifications: HS Diploma, GED, or equivalent +2 yrs related commercial, residential and/or automotive locksmith experience. Currently have, or ability to secure, valid Illinois Locksmith license, ability to be bonded and possess a valid IL Drivers License. Ability to lift up to 50 lbs. **Guaranteed Salary plus** Commission opportunity. Van and equipment provided. To apply, email: LakeCountryIL@popalock.com, or call 847-917-5625.

FOR SALE

Liquidating Schlage "A", "D" and "H" series knob locks, and accessories from a retired distributor warehouse. For a listing reply to geowthomas.rl@comcast.net or to George W. Thomas R.L. 825 Woodland Ave.. Duluth, MN 55812 or call 218-724-3416

Classified Advertising Policy Classified advertising poce is provided free of charge to ALOA members and for a fee of \$2.00 per word, \$40,00 minimum for non members. Classified ads may be used to advertise used merchandise and overstocked items for sole, "wanted to buy" items, business opportunities, employment opportunities/positions wanted and the like. Members or non members withing to advertise services or new merchandise for sale may purchase a "Commercial Classified Ad" for a fee of \$4.00 per word with a minimum of \$100.00. Each ad will run for two issues. For blind boxes there is a \$10.00 charge for members and non members. All ads must be submitted in writing to the Advertising Soles Department via fax at 817:445-7599 or through an email to adsales@aloa.org by the fifteenth of the month two months prior to issue date. ALOA reserves the right to refuse any classified advertisement that it deems inappropriate according to the stated purpose of the classified advertising section.



Distributor

ADEL Fingerprint Technology, LLC Phone: 909-595-1222 Fax: 909-595-1667

Accredited Lock Supply Co. Phone: 800-652-2835 Fax: 201-865-2435 www.acclock.com

American Auto Lock.Com Phone: 717-392-6333 Fax: 717-581-8353 www.americanautolock.com

Boyle & Chase Inc. Phone: 800-325-2530 Fax: 800-205-3500

www.boyleandchase.com
Clark Security Products

Phone: 858-974-6740 Fax: 858-974-6720 www.clarksecurity.com

Cook's Building Specialties Phone: 505-883-5701 Fax: 505-883-5704

Dire's Lock & Key Company Phone: 303-294-0176 Fax: 303-294-0198

Direct Security Supply, Inc. Phone: 800-252-5757 Fax: 800-452-8600

Doyle Security Products Phone: 800-333-6953 Fax: 612-521-0166 www.doylesecurity.com

Dugmore and Duncan, Inc. Phone: 888-384-6673 Fax: 888-329-3846

E. L. Reinhardt Co., Inc. Phone: 800-328-1311 Fax: 651-481-0166 www.elreinhardt.com

Ewert Wholesale Hardware Phone: 800-451-0200 Fax: 708-597-0881

Foley-Belsaw Company Phone: 800-821-3452 Fax: 816-483-5010 www.foley-belsaw.com

Fried Brothers Inc. Phone: 800-523-2924 Fax: 215-592-1255 www.fbisecurity.com

H.L. Flake Co. Phone: 800-231-4105 Fax: 713-926-3399 www.hlflake.com Hans Johnsen Company Phone: 214-879-1550 Fax: 214-879-1530 www.hjc.com

Hardware Agencies, Ltd. Phone: 416-462-1921

Fax: 416-462-1922 www.hardwareagencies.com

IDN Incorporated Phone: 817-421-5470 Fax: 817-421-5468 www.idn-inc.com

Instant Hardware Delivery, Inc Phone: 800-355-1107 Fax: 800-663-8518

Intermountain Lock & Security Phone: 800-453-5386 Fax: 801-485-7205 www.imlss.com

International Electronics, Inc Phone: 800-343-9502 Fax: 617-821-4443

Jovan Distributors, Inc Phone: 416-288-6306 Fax: 416-752-8371 www.jovanlock.com

L V Sales Inc Phone: 323-661-4746 Fax: 323-661-1314 www.lvsales.com

Lockmasters, Inc. Phone: 859-885-6041 Fax: 859-885-7093 www.lockmasters.com

Locks Company Phone: 800-288-0801 Fax: 305-949-3619

Locksmith Ledger International Phone: 847-454-2700 Fax: 847-454-2759 www.lledger.com

McDonald Dash Locksmith Supply Phone: 800-238-7541 Fax: 901-366-0005 www.mcdonalddash.com

Monaco Lock Co. Phone: 800-526-6094 Fax: 800-845-5625 www.monacolock.com

NLS Lock Supply Dba Nevada Lock S Phone: 702-737-0500

Fax: 702-737-7134 Omaha Wholesale Hardware

Phone: 800-238-4566 Fax: 402-444-1664 www.omahawh.com Phoenix Safe International LLC Phone: 765-483-0954 Fax: 765-483-0962 www.phoenixsafeusa.com

Positive Identity Solutions

Phone: 704-663-1175 Fax: 704-660-1301 www.pids-usa.com

Security Distributors Inc Phone: 800-333-6953 Fax: 612-524-0166

Security House Phone: 905-669-5300 Fax: 905-660-6313 www.securityhouselock.com

Southern Lock and Supply Co. Phone: 727-541-5536 Fax: 727-544-8278 www.southernlock.com

Stone & Berg Wholesale Phone: 800-225-7405 Fax: 800-535-5625

Streetwise Security Products Phone: 252-830-5577 Fax: 252-830-5542

The Locksmith Store Inc. Phone: 847-364-5111 Fax: 847-364-5125 www.locksmithstore.com

The Ultimate Distribution Company Phone: 254-681-2277 Fax: 254-953-4933 www.locksmithstore.com

Timemaster Inc. Phone: 859-259-1878 Fax: 859-255-0298 www.time-master.com

Top Notch Distributors, Inc. Phone: 800-233-4210 Fax: 800-854-4146 www.topnotch.bz

Turn 10 Wholesale Phone: 800-848-9790 Fax: 800-391-4553

U.S. Lock Corp. Phone: 800-925-5000 Fax: 800-338-5625 www.uslock.com

Manufacturer

A & B Safe Corporation Phone: 800-253-1267 Fax: 856-863-1208 www.a-bsafecorp.com

ABUS KG

Phone: 492-335-634151 Fax: 233-563-4130 www.abus.com ABUS Lock Company Phone: 800-352-2287 Fax: 602-516-9934

www.abus.com Access Security Products Ltd. Phone: 905-337-7874

Fax: 905-337-7873 www.access-safe.com

Adams Rite Mfg Company Phone: 800-872-3267 Fax: 800-232-7329 www.adamsrite.com

Adrian Steel Company Phone: 800-677-2726 Fax: 517-265-5834 www.adriansteel.com

Advanced Diagnostics USA Inc Phone: 650-876-2020 Fax: 650-876-2022 www.autokeys.com

Alarm Controls Corporation Phone: 631-586-4220 Fax: 631-586-6500 www.alarmcontrols.com

All Five Tool Company, Inc. Phone: 860-583-1691 Fax: 860-583-4516 www.all5tool.com

American Security Products Phone: 909-685-9680x2013 Fax: 909-685-9685 www.amsecusa.com

BWD Lockcraft Phone: 973-728-3707 Fax: 973-728-3731 www.bwdautomotive.com

Bianchi USA, Inc. Phone: 800-891-2118 Fax: 216-803-0202 www.bianchi1770usa.com

Buddy Products Phone: 312-733-6400 Fax: 312-733-8356 www.buddyproducts.com

CCL Security Products

Phone: 800-733-8588 Fax: 847-537-1800 www.cclsecurity.com

CompX Security Products Phone: 864-297-6655

Fax: 864-297-9987 www.compx.com

D&D Technologies (USA), Inc. Phone: 714-677-1300x292 Fax: 714-677-1299 www.ddtechglobal.com

DETEX Corp. Phone: 800-729-3839 Fax: 830-620-6711

www.detex.com

Fax: www

associate members

Don-Jo Manufacturing, Inc. Phone: 978-422-3377 Fax: 978-422-3467 www.don-jo.com

Door Controls International Phone: 800-742-3634 Fax: 800-742-0410 www.doorcontrols.com

Door Jamb Armor Phone: 201-490-5381 Fax: 201-490-5389 www.djarmor.com

Doorking Inc.

Phone: 800-826-7493 Fax: 310-641-1586 www.doorking.com

Dorma Architectual Hardware Phone: 717-336-3881

Fax: 717-336-2106 www.dorma-usa.com

E-Lock USA Phone: 434-589-5913 Fax: 434-589-3738 www.e-lock-usa.com

FireKing Security Group Phone: 800-457-2424 Fax: 800-896-6606 www.fireking.com

Framon Manufacturing

Company Inc. Phone: 989-354-5623 Fax: 989-354-4238 www.framon.com

G-U Hardware Inc.

Phone: 757-877-9020 Fax: 757-877-9720 www.g-u.com

HPC, Inc.

Phone: 847-671-6280 Fax: 847-671-6343 www.hpcworld.com

HY-KO Products Co. Phone: 330-467-7446 Fax: 330-467-7442

Hammerhead Industries, Inc.

Phone: 805-658-9922 Fax: 805-658-8833 www.gearkeeper.com

Ingersoll Rand Security Technologies

Phone: 317-810-3801 Fax: 317-805-5779 www.schlagelock.com

Jackson Corporation Phone: 323-269-8111 Fax: 800-888-6855 www.jacksonexit.com

Jet Hardware Mfg., Co.

Phone: 718-257-9600 Fax: 718-257-0973 www.jetkeys.com KABA ILCO Corp. Phone: 252-446-3321 Fax: 252-446-4702 www.kaba-ilco.com

KEY-BAK/West Coast Chain Mfg. Phone: 909-923-7800

Fax: 909-923-0024 www.keybak.com Kenstan Lock Company Phone: 516-576-9090x315 Fax: 516-576-0100

www.kenstan.com Keri Systems Inc.

Phone: 408-435-8400 Fax: 408-435-7163 www.kerisys.com

Kustom Key Inc.

Phone: 800-537-5397 Fax: 800-235-4728 www.kustomkey.com

LAB Security

Phone: 800-243-8242 Fax: 860-583-7838 www.labpins.com

La Gard Inc. Phone: 310-325-5670

Fax: 310-325-5615 www.lagard.com

LockPicks.Com/Brockhage Tools Phone: 408-437-0505

Fax: 408-516-9642 Lucky Line Products, Inc.

Phone: 858-549-6699 Fax: 858-549-0949 www.luckyline.com

M.A.G. Manufacturing

Phone: 714-891-5100 Fax: 714-892-6845 www.magmanufacturing.com

MPT Industries, Inc. Phone: 973-989-9220 Fax: 973-989-9234 www.mptindustries.com

MUL-T-LOCK USA, Inc. Phone: 800-562-3511 Fax: 973-778-4007

www.mul+lockusa.com **Major Mfg, Inc.** Phone: 714-772-5202 Fax: 714-772-2302

www.majormfg.com Maxcess Card Systems Ltd Phone: 800-713-4823 Fax: 650-692-9410 www.maxcess-card.com

Medeco Security Locks Phone: 540-380-5000 Fax: 540-380-5010 www.medeco.com

Mil-Comm Products Co Inc Phone: 201-935-8561 Fax: 201-935-6059

Pacific Lock Company Phone: 818-678-6500 Fax: 818-678-6600 www.paclock.com

Promet Safe Inc. Phone: 860-436-6246 Fax: 860-436-6876 www.promet-safe.com

Protex Safe Co., LLC Phone: 818-610-8030 Fax: 818-610-8004 www.protexsafe.com

ROFU International Corp. Phone: 253-922-1828 Fax: 253-840-7272 www.rofu.com

Rutherford Controls Int'l Co. Phone: 519-621-7651 Fax: 519-621-7939 www.rutherfordcontrols.com

STRATTEC Security Corp. Phone: 414-247-3333 Fax: 414-247-3564 www.aftermarket.strattec.com

Sargent & Greenleaf, Inc. Phone: 859-885-9411 Fax: 859-885-3063 www.sargentandgreenleaf.com

Sargent Manufacturing Co.

Phone: 800-727-5477 Fax: 888-863-5054 www.sargentlock.com

Schwab Corp. Phone: 765-447-9470 Fax: 765-447-8278 www.schwabcorp.com

Securifort Inc Phone: 819-359-2226 Fax: 819-359-2218 www.securifort.com

Securitron Magnalock Corp. Phone: 775-355-5625 Fax: 775-355-5636 www.securitron.com

Security Door Controls Phone: 805-494-0622 Fax: 805-494-8861 www.sdcsecurity.com

Security Solutions Phone: 405-376-1600 Fax: 405-376-6870 www.securitysolutions-usa.com

Select Engineered Systems

Phone: 305-823-5410 Fax: 305-823-5215 www.selectses.com

Townsteel, Inc.

Phone: 626-858-5080 Fax: 626-858-3393 www.townsteel.com

Trine Access Technology

Phone: 718-829-2332 Fax: 718-829-6405 www.trineonline.com

Videx Inc.

Phone: 541-758-0521 Fax: 541-752-5285 www.videx.com

WIKK Industries Inc.

Phone: 414-421-9490 Fax: 414-421-3158 www.wikk.com

WMW Innovation Company Phone: 888-474-2341 www.sure-strike.com

Service Organization

Allstate Insurance Company Phone: 847-551-2181 Fax: 847-551-2732 www.allstate.com

Cardservice Mobile Solutions Phone: 561-210-8488 Fax: 561-953-6268 www.cardservicems.com

Cross Country Automotive Services Phone: 800-541-2262

Fax: 781-393-0256 www.argosi.com HRH Insurance

Phone: 817-462-3630 Fax: 817-462-3680 www.hrh.com

Massglass & Door Service Phone: 888-742-8837 Fax: 805-497-2255 www.massglass.com

SalesGenie.Com Phone: 402-593-4500 www.salesgenie.com

The Mechanic Group, Inc. Phone: 845-735-0700 Fax: 845-735-8383 www.mechanicgroup.com

Webster Safe & Lock Co., Inc. Phone: 901-332-2911 Fax: 901-332-2878 www.webstersinc.com





ALOA LEGISLATIVE REPORT (As of April 15, 2007)

CT HB 7268

SPONSOR: Public Safety & Security TITLE: Án Act Requiring the Registration of Electronic Security Alarm Companies ABSTRACT:

To require that electronic security alarm companies register with the Department of Consumer Protection, and to require that all employees of such companies submit to criminal history records checks or comprehensive background checks. Definition includes access control. STATUS:

02/23/2007 Introduced
03/12/2007 Favorable Change of Reference, House to Committee on Judiciary • 03/13/2007 Favorable Change of Reference, Senate to Committee on Judiciary

HI HB 188

SPONSOR: Evans TITLE: Locksmiths ABSTRACT: Requires licensing for locksmiths. STATUS: • 01/19/2007 Introduced and Pass First Reading. • 01/22/2007 Referred to Consumer Protection Committee

HI HB 423

SPONSOR: Herkes TITLE: Motor Vehicles ABSTRACT: Requires motor vehicle manufacturers to allow registered owners through a registered locksmith to access information necessary to produce replacement keys. STATUS: • 01/19/2007 Pending introduc-

tion • 01/22/2007 Introduced and Pass First Reading 01/22/2007 Referred to

Consumer Protection Committee

HI SB 1011

SPONSOR: Taniguchi TITLE: Motor Vehicles ABSTRACT: Requires motor vehicle manufacturers to allow registered owners through a registered locksmith to

access information necessary to produce replacement keys. STATUS:

- 01/24/2007 Referred to **Consumer Protection Committee** • 02/27/2007 PASSED with Amendments • 03/06/2007 Received in
- House with amendments • 03/08/2007 Passed First
- Reading • 03/09/2007 Referred to
- **Consumer Protection Committee**

KY HB 481

SPONSOR: D. Graham TITLE: AN ACT relating to motor vehicles. ABSTRACT:

Create a new section to prohibit any person from producing an ignition key or other device designed to operate a lock on a motor vehicle or start a motor vehicle for any person on the basis of a motor vehicle identification number (VIN) without obtaining and making a record of proof that the person requesting the ignition key or other device is the owner or lessee of the motor vehicle or is a member of the same household as the owner or lessee of the vehicle. STATUS

 02/14/2007 Introduced in House

· 02/20/2007 Sent to Transportation Committee

MD HB 903

SPONSOR: Davis, Impallaria, N. King, Montgomery, Myers, and Taylor TITLE: Vehicle Laws - Consumer Access to Replacement Key Information ABSTRACT:

Requiring a manufacturer of a motor vehicle sold or leased in the State on or after January 1, 2010, to implement a system for providing specified replacement key information to registered locksmiths; requiring a motor vehicle manufacturer to make a specified key replacement system available to registered motor vehicle owners or lessees 24 hours a day and 7 days a week; establishing proce-dures for a registered locksmith

and a motor vehicle manufacturer to follow to provide a replacement key to a motor vehicle owner or lessee; etc. STATUS:

 02/09/2007 H First Reading **Economic Matters** • 02/26/2007 Hearing scheduled 3/8 at 1:00 p.m.

MD SB 707

SPONSOR: Hooper, Forehand, and Munson TITLE: Vehicle Laws - Consumer Access to Replacement Key Information

ABSTRACT:

Requiring a manufacturer of a motor vehicle sold or leased in the State on or after January 1, 2010, to implement a system for provid-ing specified replacement key information to registered locksmiths; requiring a motor vehicle manufacturer to make a specified key replacement system available to registered motor vehicle owners or lessees 24 hours a day and 7 days a week; establishing proce-dures for a registered locksmith and a motor vehicle manufacturer to follow to provide a replacement key to a motor vehicle owner or lessee; etc. STATUS:

• 02/02/2007 S First Reading Judicial Proceedings • 02/07/2007 S Hearing 3/8 at 1:00 p.m.

MT SB 153

SPONSOR: Cocchiarella TITLE: Revise professional and occupational licensing laws ABSTRACT: Bill originally changed definition

of "Security alarm system" to mean, "an assembly of equipment and devices or a single device, designed or a portion of a system intended to detect or signal or to both detect and signal unauthorized intrusion, movement, or criminal acts at a location. AMEND-ED to provide for an exemption under "electronic security company" reading, "The term does not include a person whose primary business is that of a locksmith and who may also install closed circuit television cameras and batteryoperated door devices" STATUS:

- 01/18/2007 Hearing
- 02/02/2007 Amended
 02/06/2007 Transmitted to House

 03/08/2007 Referred to House Business and Labor Committee • 03/09/2007 Hearing sched-uled for 03/16/2007

NJ A 2520

SPONSOR: Johnson, Gordon M. TITLE: Concerning electronic security systems and amending P.L. 1962, c. 162. SUMMARY:

This bill exempts businesses which install service or maintain access control systems, closed circuit television systems or intercom systems from licensure by the Board of Examiners of Electrical Contractors. Under current law, locksmiths, burglar alarm, fire alarm and electronic security businesses, and their employees, are licensed and regulated by the board. This bill changes the defini-tion of "electronic security system" contained in the law so that it does not include access control systems, closed circuit television systems or intercom systems. STATUS:

• 02/09/2006 Introduced, Referred to Assembly Regulated Professions and Independent Authorities Committee

NJ A 4041

SPONSOR: Chatzidakis, Larry TITLE: Concerning certain lock picking tools ABSTRACT: Establishes penalties for manufacture, purchase or possession of "bump keys." STATUS: 02/26/2007 Introduced, Referred to Assembly Law and Public Safety Committee

OH HB 41

SPONSOR: Uecker, McGregor, J., Stebelton, Brown, Flowers, Fende, Wagoner TITLE: Security System Company Licensing Law

ABSTRACT:

To require the licensure of persons operating security systems companies (which includes locksmithing), to provide for the registration of individuals performing specified types of security systems work, and to establish the Security Systems Advisory Board in the Department of Commerce. STATUS:

Not available at this time

OK HB 1845

SPONSOR: Collins TITLE: Crimes and punishments; making certain acts unlawful; codification; emergency. ABSTRACT: An Act relating to crimes and punishments for possession of "bump keys".

STATUS:

• 02/05/2007 Authored by Representative Collins

 02/06/2007 Second Reading referred to Judiciary and Public Safety

OK SB 26 (Same as HB 1054) SPONSOR: Jolley

TITLE: Professions and occupations and the Alarm and Locksmith Industry Act; deleting an exemp-tion. Effective date SUMMARY:

Exempts the sale, installation, service, or repair of alarm systems by individuals licensed pursuant to the Electrical Licensing Act under the Alarm and Locksmith Industry Act.

STATUS:

• 02/05/2007 Authored by Senator Jolley • 02/06/2007 Second Reading

referred to Business and Labor 02/06/2007 Pending author-

ship Representative(s) Cooksey

OK SB 632

SPONSOR: Barrington TITLE: Professions and occupations; changing the Alarm and Locksmith Industry Act to the Alarm Industry Act. Emergency. ABSTRACT:

An Act relating to professions and occupations by amending the Alarm and Locksmith Industry Act by removing all reference to "locksmith".

STATUS:

• 02/05/2007 First Reading • 02/06/2007 Second Reading referred to Business and Labor

SC H 3104

SPONSOR: Umphlett TITLE: Locksmith Licensing SUMMARY: Provide for the licensure of locksmith agencies, to require employee registration, to require signed work order forms when opening residences, commercial establishments, and motor vehicles, and to provide penalties for certain violations.

STATUS:

• 01/09/2007 House Referred to Committee on Labor, Commerce and Industry

SC S 338

SPONSOR: Reese TITLE: Tampering of a Security Device ABSTRACT: To create an offence of tampering with, altering, damaging, or destroying a security device. Defines a security device to include alarm systems including, but not limited to, burglar alarms and other types of intrusion alarms or access control systems.

STATUS: 01/26/2007 Senate Referred to Subcommittee: Hutto (ch), Jackson, Knotts, Bryant

TN HB 415

SPONSOR: Coleman TITLE: Locksmith Licenses ABSTRACT: Repeals locksmith licensing provisions. STATUS: • 02/07/2007 Introduced • 02/08/2007 Held pending

Amendment

TN HB 416

SPONSOR: Coleman TITLE: Locksmith Licenses ABSTRACT: Requires the commissioner of commerce and insurance to maintain a registry of current locksmiths and any disciplinary actions against them on the department's Web site. STATUS:

• 02/07/2007 Introduced 02/08/2007 Held pending Amendment

TN HB 1982

SPONSOR: DuBois TITLE: Exemption from Licensure ABSTRACT: Exempts from licensure part-time locksmiths who earn less than \$3,000 annually from providing locksmithing services. STATUS:

02/15/2007 Introduced

 03/06/2007 Assigned to subcommittee

TN SB 515

SPONSOR: Tracy TITLE: Locksmith Licenses ABSTRACT: Requires the commissioner of commerce and insurance to maintain a registry of current locksmiths and any disciplinary actions

against them on the department's Web site. STATUS:

• 02/08/2007 Introduced

• 02/12/2007 Referred to

Commerce Labor and Agriculture Committee

 02/28/2007 Action Deferred in Committee to 03/21/2007

TN SB 516

SPONSOR: Tracy TITLE: Locksmith Licenses ABSTRACT: Repeals locksmith licensing provisions. STATUS: • 02/08/2007 Introduced 03/15/2007 Placed on

Government Operations Committee Calendar for 3/21

TN SB 2311

SPONSOR: Bunch TITLE: Exemption from Licensure ABSTRACT: Exempts from licensure part time locksmiths who earn less than \$3,000 annually from providing locksmithing services. STATUS:

• 02/22/2007 Introduced • 02/26/2007 Referred to Commerce Labor and Agriculture Committee

TX HB 2295

SPONSOR: Driver TITLE: Relating to a requirement that certain motor vehicle manufacturers provide key codes and other vehicle access information to registered locksmiths ABSTRACT:

Relating to a requirement that certain motor vehicle manufacturers provide key codes and other vehicle access information to registered locksmiths. STATUS:

03/01/2007 Filed
03/08/2007 Referred to House Committee on Law Enforcement

TX 5B 1371

SPONSOR: Carona TITLE: Relating to a requirement that certain motor vehicle manufacturers provide key codes and other vehicle access information to registered locksmiths ABSTRACT:

Relating to a requirement that certain motor vehicle manufacturers provide key codes and other vehicle access information to registered locksmiths. STATUS: • 03/07/2007 Filed

WA HB 1001

SPONSOR: Lovick TITLE: Combating auto theft. SUMMARY:

Makes it a crime to possess a "motor vehicle theft tool" with the intent to commit a crime. Motor vehicle theft tool is defined as, "Slim jim, false master key, master purpose key, altered or shaved key, trial or jiggler key, slide ham-mer, lock puller, picklock, bit, nipper, any other implement shown by facts and circumstances that is intended to be used in the commission of a motor vehicle related theft, or knowing that the same is intended to be so used. STATUS:

 01/10/2007 Introduced
 03/13/2007 Passed House
 03/15/2007 Sent to Senate, first reading. Sent to Judiciary Committee

WA HB 2243

SPONSOR: Quall TITLE: Addressing the replacement of motor vehicle keys. ABSTRACT:

Requires that a motor vehicle manufacturer of a new motor vehicle sold or leased in this state after December 31, 2008, shall provide the registered owner of the motor vehicle, through a regis-tered locksmith, information necessary to permit the production of a replacement key or other functionally similar device by the registered locksmith that allows the registered owner of the motor vehicle to enter, start, and operate the motor vehicle. STATUS:

• 02/14/2007 First reading and referred to Commerce & Labor

WA SB 5038

SPONSOR: Eide TITLE: Combating Auto Theft ABSTRACT: Commission of a burglary or motor vehicle theft, this act adds the following language, "It shall be prima facie evidence of circumstances evincing an intent to use for commission of a burglary or motor vehicle related theft for a person to be in possession of multiple vehicle keys or altered vehicle keys unless such person is a bona fide locksmith." STATUS

• 01/08/2007 First reading, referred to Judiciary.





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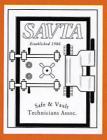


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